

Theme Pairs & Packages

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Theme Pairs

Activator/Achiever	Let's get started/I must finish	Starting Line/Finish Line
Activator/Achieve	Create a checklist/complete a checklist	
Activator/Adaptability	Influential/Influence	able
Activator/Deliberative	Green Light/Yellow light	Accelerator/Brake
Activator/Deliberative	I will do it till I get it right/I will do it when I get it right	
Activator/Developer	Impatient with waiting/Patient while waiting for growth	
Activator/Developer	Push other forward/Pull others forward	
Adaptability/Arranger	Going with the Flow/Managing the Flow	
Adaptability/Discipline	following variable pressures/following a predictable plan	
Adaptability/Discipline	Break the mold/make the mold	
Analytical/Empathy	Logical/Emotional	Facts/Feelings Objective/Subjective
Arranger/Achiever	Working with and through others/working through individual effort	
Arranger/Achiever	All at once/one at a time	Simultaneous/Step by Step
Arranger/Discipline	Real-Time Organization/Organization in Advance	
Arranger/Focus	Multiplicity/Singularity	Flexibility/Intentionality
Arranger/Focus	collaboration/concentration	
Arranger/Responsibility	touch things/hold on to things	facilitator/owner
Arranger/Responsibility	Inclined to change/conscientious about change	
Arranger/Strategic	Present Multiplicity/Future Multiplicity	Juggle/Sort
Belief/Analytical	Believing is seeing /Seeing is Believing	Faith/Facts
Belief/Analytical	I already know/I want to know	

Command/Adaptability	Willing to Lead/Willing to Follow
Command/Adaptability	Source of the flow/Go with the Flow
Command/Harmony	Use My Strong Emotion/Manage the Strong Emotions of Others
Competition/Significance	I get better as I watch others/I get better as others watch me.
Competition/Significance	Driven by comparison/Driven by impact
Connectedness/Analytical	Spiritual Mystery/Scientific Measurement Telescope/Microscope
Connectedness/Analytical	Life force/cell structure Destiny/DNA
Deliberative/Woo	Socially Cautious/Socially Adventurous
Developer/Arranger	People done through work/Work done through People
Developer/Maximizer	Parenting/Mentoring Undergraduate/Graduate
Discipline/Connectedness	Detail/Whole tree/forest
Discipline/Responsibilities	Committed to a plan/Committed to others order/honor
Focus/Maximizer	Concentrates on goal/Investment in Excellence
Futuristic /Adaptability	Anticipating Tomorrow/Experiencing Today predict/adjust
Futuristic/Context	Anticipating Tomorrow/Remembering Yesterday
Futuristic/Strategic	Imagining the something better/Choosing the best route to better
Harmony/Consistency	Reduction of emotional variance/reduction of operational variance
Harmony/Consistency	Peace/Equality Reconciliation/Justice
Harmony/Ideation	Practicality/ Inventive stabilize/refine
Ideation/Focus	Open mind increases discovery/Closed mind reduces distraction
Ideation/Focus	Head in the clouds/Nose to the grindstone
Ideation/Woo	Open to new Ideas/Open to new people
Individualization/Arranger	Finds best role for each soul/Finds right souls for each role
Individualization/Consistency	Person/Group Customization/Standardization Relevant/Efficient
Individualization/Empathy	I know who you are/I know how you feel

Individualization/Maximizer	Perceives Human Uniqueness/prefers and promotes Human excellence
Intellection/Communication	Thinks things through alone/Talks things through with others.
Intellection/Communication	Stream of Consciousness/Stream of Words
Intellection/Harmony	Theoretical & Philosophical/Practical
Intellection/Harmon	Ponders Peace/Seeks Peace
Intellection/Learner	Deep inquiry/Broad curiosity
Intellection/Learner	Re-circulated air/Fresh air
Learner/Focus	Interest guides intention/intention guide interest
Learner/Input	Love process of learning/looking for products that enhance learning
Learner/Woo	Love learning something new/Love meeting someone new
Learner/Woo	Absorbs/Collect
Maximizer/Competition	Quality/Victory Compare to high standard/Compare to others
Maximizer/Includer	Selective/Accepting A few good men/every man is good
Maximizer/Includer	Return on Investment/Share the Wealth
Positivity/Analytical	Light-hearted/Serious-minded
Positivity/Analytical	Shines light on positive/shines light on everything
Positivity/Deliberative	Generous with Praise/Cautious with Praise
Positivity/Deliberative	Optimistic/Realistic
Responsibility/Significance	Earns respect through dependable service/earns admiration through outstanding performance
Responsibility/Significance	Keeps commitments to fulfill obligations/Keeps commitments to maintain positive perceptions.
Restorative/Maximizer	Fix something broken/Build something great
Restorative/Positivity	Aware of the Problematic/Aware of the Praise-Worthy
Restorative/Positivity	Buy an umbrella/Dance in the rain
Self-Assurance/Connectedness	Independent/Interdependent

Self-Assurance/Connectedness	At peace with self/At peace with the universe
Self-Assurance/Deliberative	Confident to take Risk/Careful to Manage Risk
Strategic/Analytical	Evaluates possibilities/Evaluates realities
Strategic/Analytical	Considering all options/Scrutinizing one option.
Strategic/Deliberative	Anticipates possible routes/Anticipates potential road blocks.
Strategic/Focus	Multiple possibilities/Singular purpose
Strategic/Focus	Coming to a decision/Sticking with a decision
Woo/Relator	Social Breadth/Social Depth Social Initiative/Social Intimacy Fast/Slow
Woo/Relator	Formal/informal political/personal

Theme Packages

Academic Package

Analytical	Scientist
Context	Historian
Ideation	Artist
Input	Librarian
Intellection	Philosopher
Learner	Student/Teacher

Anticipation/Imagination Package

Deliberative	Anticipates/imagines obstacles/problems
Futuristic	Anticipates/imagines better future
Ideation	Anticipates/imagines something brand new
Strategic	Anticipates/Imagines possibilities

Certainty Package

Analytical	trust in numbers
Belief	trust in truth outside of self
Self-Assurance	trust in self

Clarity Package

Analytical	objective clarity
Belief	values clarity
Command	emotional clarity
Focus	clear expectations

Deep Package

Analytical /Context	deep explanations
Intellection	deep thinking
Belief	deep convictions
Relator	deep relationships

Detail Package

Analytical	Precision with numbers
Discipline	Precision of structure
Individualization	Precision about people

Divergent (Wide) Package

Includer	Demands broad involvement and inclusion
Learner	Interested in a broad range of subject
Strategic	Considers a broad range of options
Woo	Comfortable with a broad range of people

Efficiency Package

Consistency	Organizational efficiency of a group
Discipline	Personal efficiency
Harmony	Emotional efficiency of a group
Emergency Package	
Adaptability	Ok with
Command	Take Charge of
Responsibility	Responds to
Restorative	Fixes
Self-Assurance	Confident in
Emotional Package	
Command	uses own emotional clarity to move others.
Empathy	aware of emotions of self and others
Futuristic	Create images of the future that inspire
Harmony	manages emotional volatility and variability
Positivity	lifts and lightens the emotions of others
Entrepreneurial Package	
Achiever	self-motivated
Activator	catalytic initiator
Futuristic	visionary
Ideation	creator
Self-Assurance	risk taker
Group (Team) Package	
Arranger	coordinates the performance of a group
Connectedness	recognizes the existence of a group
Consistency	creates efficient processes for a group
Harmony	manages the emotions of a group
Includer	sensitive to exclusion from the group
Influence Package	
Communication	Verbally Influential
Positivity	Emotionally Influential
Woo	Socially Influential
Initiative Package	
Activator	The spark of getting started
Futuristic	The spark of a dream
Ideation	The spark of an idea
Positivity	The spark of enthusiasm
Woo	The spark of a new relationship
Motivational Package	
Achiever	driven to complete

Activator	driven to begin
Belief	driven to integrity
Competition	driven to win
Responsibility	driven to serve
Significance	driven to impress

Multiplicity Package

Arranger	juggles many things
Harmony	Consider many view points
Input	Possesses many interests
Strategic	sorts through many possibilities
Woo	acquainted with many people

New (variety) Package

Adaptability	New situation
Ideation	New configuration
Learner	New information
Woo	New people

Others Package

Activator	wants to get others moving
Connectedness	no one is alone. We are all part of some other
Competition	wins over others
Empathy	awareness of the emotions of others.
Harmony	helps others work together
Includer	senses when others are excluded
Individualization	aware of the uniqueness of others.
Responsibility	motivated by commitments to others
Significance	wants to be seen as credible and successful by others
Woo	wins others over

Perspective Package

Connectedness	global perspective
Context	retrospective
Futuristic	forward perspective
Individualization	individual perspective
Intellection	introspective

Self Package

Discipline	self-control
Intellection	self-aware
Responsible	self-sacrifice
Self-Assurance	self-confident

Serious Package

Analytical	serious about objective proof
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Deliberative
Responsibility serious about risk
 serious about doing things right

Singularity (choosey) Package

Focus Has few rather than many goals
Maximizer Rather do a few things with excellence than many with mediocrity
Relator Has few rather than many friends

Social Package

Communication Socially interactive
Includer Socially accepting and tolerant
Individualization Socially relevant
Relator Socially depth, intimacy and stability
Responsibility Socially dependable
Woo socially breadth, initiative and growth

Sorting Package

Includer sorts between inside and outside.
Individualization sorts between one person and another
Maximizer sorts between good and great
Relator sorts between known and unknown
Strategic sorts between this option and that option

Speed Package

Achiever Fast worker
Activator Quick Start
Adaptability Quick Change
Learner Quick Study
Woo Social speed

Stability Package

Belief non-negotiable values
Consistency variance reducing efforts
Discipline predictable routine
Harmony friction-reducing approach
Relator enduring relationships

Values Package

Belief values important causes or purposes
Connectedness values humanity
Responsibility values commitments to others